



Assisting Communities  
With Their I.S.O. Rating

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Mr. Robert Fite  
Fire Chief  
Grand Prairie Fire Department  
1525 Arkansas Ln  
Grand Prairie, TX 75052

Dear Chief Fite:

This introductory letter explains the 3 proposals presented within this packet. The key to my service is that when I perform a Grading Summary and provide the community a List of Suggested Improvements (Phase I), a great deal of the information required to fill out the Pre-Survey Packet will be assimilated at that time. Therefore, when I fill out the Pre-Survey Packet (Phase II) it is obviously less time consuming than if I had not performed the Grading Summary and corresponding List of Suggested Improvements. The same holds true for assisting the community when the I.S.O. Field Representative visits and performs his field survey (Phase III). If I have filled out his Pre-Survey Packet then I am familiar with the infrastructure of the community as it pertains to the I.S.O. rating. This makes it less time consuming when transferring the information to the field representative. It is for this reason that each phase is contingent upon the one which preceded it.

The total cost to the City of Grand Prairie to complete **only** the Grading Summary with the corresponding List of Suggested Improvements for areas afforded fire hydrant protection will not exceed **\$32,000**, and will require 1 site visit. The total cost to the City of Grand Prairie to complete all 3 projects, for the areas afforded fire hydrant protection, will not exceed **\$65,000 (this total being contingent upon completing all 3 phases)**. *The total for all 3 projects does not include additional site visits such as City Council presentations or workshops.* 3 site visits will be required and only 3 site visits are within the scope of this proposal. The price for completing the Pre-Survey Packet (Phase II) and assisting with the transfer of information to the I.S.O. Field Representative (Phase III) is contingent upon the initial phase (Grading Summary and List of Suggested Improvements) being performed.

The normal process is as follows: I visit the City of Grand Prairie and obtain the information to accurately grade your community. However, I do not assimilate the extensive amount of support data required by I.S.O. to document your answers. When I obtain the required information, I will return to my home office and grade the City of Grand Prairie as though I was the ISO Field

Representative. This grading will show, to 2 decimal places, what Grand Prairie would grade with its existing fire defense infrastructure. When the grading is complete, I will compile a list of suggested improvements. Each improvement will show, again to 2 decimal places, how much that improvement will add to the overall grading point total which develops the ISO PPC for the City of Grand Prairie.

After your staff analyzes these improvements and implements the ones that are economically feasible within the budget constraints of the City of Grand Prairie, we will request an I.S.O. survey. At that time, I.S.O. will assign a field representative. At present we have already been assigned an excellent ISO Field Representative; Mr. Mike McCormack.

Once the field representative is assigned, he will send you his Pre-Survey Packet. At that time I will return to the City of Grand Prairie and together we will complete this packet. We also will assimilate the support data required to document the answers to this packet.

After the packet is complete we will set a date and time for the field representative to visit the City of Grand Prairie. I will be with the City of Grand Prairie during the entire survey process to guarantee the seamless transfer of information.

Please note that payment occurs only at the conclusion of each phase.

Sincerely yours,

Mike Pietsch, P.E.  
Civil Engineer

MP/spp