



CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract
No.:

EM 06-15

Date
Prepared:

9/22/2015

This Form must be prepared by Contractor and given to End User. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	City of Grand Prairie	Contractor:	Kirby-Smith Machinery
Contact Person:	Jayson Ramirez	Prepared By:	Sol Gieser
Phone:	972-237-8501	Phone:	214-371-7777
Fax:		Fax:	214-375-7903
Email:		Email:	sgieser@kirby-smith.com

Product Code:	15 B	Description:	Gradall Wheeled Excavator- Model: XL 3100-
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 300,600.00

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Standard machine	included		
Options:	included		
Lower Cab- AC/Heater	2460		
Lower Cab- AM/FM radio	200		
Upper cab- seat belt	80		
60" Ditching bucket with bolt on cutting edge	5120		
30" Excavator bucket with teeth	4710		
HD Grapple attachment	9600		
HD Pavement removal bucket- 40"	9120		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	31290

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Quick disconnect assembly	\$23,400.00	Total of Section A & B = \$331,890.00	
		Less agency discount of 2% (-\$6,639.00)	
		New total A & B price = \$325,251.00	
		Subtotal From Additional Sheet(s):	
		Subtotal C:	\$ 348,651.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 0%

D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	\$ 348,651.00	=	Subtotal D:	\$ 348,651.00
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E. Other Charges, Trade-Ins, Allowances, Discounts, Etc.

Description	Cost	Description	Cost
Operator training	NC		
Service training	NC		
Extra freight for machine and attachments	5,599		
Auxiliary hydraulic kit and install	4725		
		Subtotal E:	10324

Delivery Date: ASAP **F. Total Purchase Price (D+E):** \$ 358,975.00