

GOLF COURSE MANAGEMENT		Vendor:		Billy Casper Golf	Mark Viskozki Golf	Touchstone Golf
TABULATION ~ RFP #16139		Contact:		Mike Cutler	Mark Viskozki	Chris Robertson
<u>All prices shall include any and all delivery fees, including but not limited to freight, fuel surcharge, and environmental fees</u>		Email:		<a href="mailto:mcutler@billycaspergolf.com">mcutler@billycaspergolf.com</a>	<a href="mailto:prov@tx.rr.com">prov@tx.rr.com</a>	<a href="mailto:crobertson@touchstonegolf.com">crobertson@touchstonegolf.com</a>
		Phone:		703-761-1444	972-299-6837 w 817-271-0361 c	512-745-5234
		City/State:		Reston, VA	Grand Prairie, TX	Austin, TX
	DESCRIPTION	QTY	UOM	PRICE	PRICE	PRICE
1	Base Management Fee Annual Flat Rate	1	YR	\$ 48,000.00	\$ 90,000.00	\$ 120,000.00
2	Base Management Payroll Budget*	1	YR	\$ 252,918.00	\$ 238,200.00	\$ 294,890.00
3	Base Management Operating Budget**	1	YR	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00
	SUB TOTAL			\$ 375,918.00	\$ 403,200.00	\$ 489,890.00
4	Franchise Agreement Pro Shop	1	%	8%	5%	5%
5	Franchise Agreement Concessions	1	%	8%	10%	8%

\*Base Management Payroll Budget will include:

Payroll and benefits for all pro shop staff

Payroll and benefits for all outside staff (cart staff)

\*\*\$75,000 covers all credit card fees, utilities,  
janitorial, marketing, PGA expenses, ranges, etc.  
other than payroll