

City Wide Occupational Health Vendor Comparison

RFP Bid #15152

SERVICE	# Annual Tests (approx.)	AAA HEALTH				CARENOW				CONCENTRA <i>Recommended</i>				COVER-TEK				GENESIS MEDICAL			
		Unit Cost Year 1 - 3	Unit Cost Year 4	Unit Cost Year 5	Annualized Year 1-3	Unit Cost Year 1 - 3	Unit Cost Year 4	Unit Cost Year 5	Annualized Year 1-3	Unit Cost Year 1 - 3	Unit Cost Year 4	Unit Cost Year 5	Annualized Year 1-3	Unit Cost Year 1 - 3	Unit Cost Year 4	Unit Cost Year 5	Annualized Year 1-3	Unit Cost Year 1 - 3	Unit Cost Year 4	Unit Cost Year 5	Annualized Year 1-3
Police Pre Hire Physical (health history)	25	\$200.00	\$204.00	\$210.00	\$5,000.00	\$60.00	\$66.00	\$72.60	\$1,500.00	\$110.50	\$110.50	\$110.50	\$2,762.50	NQ				NQ			
FCE (Functional Capacity Evaluation)	74	NQ				TBD				TBD				NQ				\$52.89	\$52.89	\$52.89	\$3,913.86
Vision Testing	10	NQ				\$20.00	\$22.00	\$24.20	\$200.00	\$20.00	\$20.40	\$20.81	\$200.00	NQ				NQ			
Audiogram	65	NQ				\$30.00	\$33.00	\$36.30	\$1,950.00	\$20.00	\$20.40	\$20.81	\$1,300.00	NQ				NQ			
EKG	2	\$80.00	\$81.60	\$84.00	\$160.00	\$65.00	\$71.50	\$78.65	\$130.00	\$25.00	\$25.50	\$26.01	\$50.00	\$48.00	\$53.28	\$58.08	\$96.00	NQ			
I-View Chest x-rays	6	\$85.00	\$86.70	\$89.25	\$510.00	\$45.00	\$49.50	\$54.45	\$270.00	\$55.00	\$56.10	\$57.22	\$330.00	NQ				NQ			
Spirometries (Pulmonary Function Test)	72	NQ				\$45.00	\$49.50	\$54.45	\$3,240.00	\$34.00	\$34.68	\$35.37	\$2,448.00	NQ				NQ			
Occult Blood	45	\$78.00	\$79.56	\$81.90	\$3,510.00	\$22.00	\$24.20	\$26.62	\$990.00	\$20.00	\$20.40	\$20.81	\$900.00	\$33.00	\$36.63	\$39.93	\$1,485.00	NQ			
CHEM 19, CHD, CBC, UA (P949)	106	\$265.00	\$270.30	\$278.25	\$28,090.00	\$109.00	\$119.90	\$131.89	\$11,554.00	Alternate Tests Given (rows 31,32)				\$38.00	\$42.18	\$45.98	\$4,028.00	NQ			
Cholesterol Evaluation	78	\$98.00	\$99.96	\$102.90	\$7,644.00	\$80.00	\$88.00	\$96.80	\$6,240.00	INC				\$17.00	\$18.87	\$20.57	\$1,326.00	NQ			
TB Test (PPD)	110	\$35.00	\$35.70	\$36.75	\$3,850.00	\$20.00	\$22.00	\$24.20	\$2,200.00	\$22.00	\$22.44	\$22.89	\$2,420.00	\$28.00	\$31.08	\$33.88	\$3,080.00	NQ			
PSA (T099)	45	\$152.00	\$155.04	\$159.60	\$6,840.00	\$80.00	\$88.00	\$96.80	\$3,600.00	\$44.00	\$44.88	\$45.78	\$1,980.00	\$29.00	\$32.19	\$35.09	\$1,305.00	NQ			
Drug Screens - 5 panel	500	NQ				\$38.00	\$41.80	\$45.98	\$19,000.00	\$45.00	\$45.90	\$46.82	\$22,500.00	\$43.00	\$47.73	\$52.03	\$21,500.00	NQ			
Drug screens - 5 panel DOT	104	\$42.00	\$42.84	\$44.10	\$4,368.00	\$60.00	\$66.00	\$72.60	\$6,240.00	\$45.00	\$45.90	\$46.82	\$4,680.00	\$60.00	\$66.60	\$72.59	\$6,240.00	NQ			
GC/MS confirmation	604	\$120.00	\$122.40	\$126.00	\$72,480.00	INC				INC				INC				NQ			
Breath Alcohol Tests - DOT regulated	60	NQ				\$25.00	\$27.50	\$30.25	\$1,500.00	\$21.00	\$21.42	\$21.85	\$1,260.00	\$25.00	\$27.75	\$30.25	\$1,500.00	NQ			
MRO Services for DOT regulated tests	52	NQ				INC				INC				\$49.00	\$54.39	\$59.29	\$2,548.00	NQ			
On-Site Collection	52	\$42.00	\$42.84	\$44.10	\$2,184.00	\$15.00	\$16.50	\$18.15	\$780.00	\$60.00	\$61.20	\$62.42	\$3,120.00	\$22.50	\$24.98	\$27.22	\$1,170.00	NQ			
Haz Mat - Heavy Metal Screens	22	NQ				\$110.00	\$121.00	\$133.10	\$2,420.00	\$153.00	\$156.06	\$159.18	\$3,366.00	\$97.00	\$107.67	\$117.36	\$2,134.00	NQ			
HIV Test	3	\$195.00	\$198.90	\$204.75	\$585.00	\$120.00	\$132.00	\$145.20	\$360.00	\$98.00	\$99.96	\$101.96	\$294.00	\$68.00	\$75.48	\$82.27	\$204.00	NQ			
Hepatitis B Titer Test	72	\$112.00	\$114.24	\$117.60	\$8,064.00	\$70.00	\$77.00	\$84.70	\$5,040.00	\$57.00	\$58.14	\$59.30	\$4,104.00	\$67.00	\$74.37	\$81.06	\$4,824.00	NQ			
Hepatitis B Booster	40	\$112.00	\$114.24	\$117.60	\$4,480.00	\$80.00	\$88.00	\$96.80	\$3,200.00	\$75.00	\$76.50	\$78.03	\$3,000.00	\$70.00	\$77.70	\$84.69	\$2,800.00	NQ			
Hepatitis B Surface Antibody	0	\$112.00	\$114.24	\$117.60	\$0.00	\$80.00	\$88.00	\$96.80	\$0.00	\$57.00	\$58.14	\$59.30	\$0.00	\$65.00	\$72.15	\$78.64	\$0.00	NQ			
Measles Vaccine	5	\$51.00	\$52.02	\$53.55	\$255.00	\$35.00	\$38.50	\$42.35	\$175.00	\$65.00	\$66.30	\$67.63	\$325.00	\$92.00	\$102.12	\$111.31	\$460.00	NQ			
Mumps Vaccine	5	\$51.00	\$52.02	\$53.55	\$255.00	\$40.00	\$44.00	\$48.40	\$200.00	INC				\$92.00	\$102.12	\$111.31	\$460.00	NQ			
Body Fat Analysis	0	NQ				NQ				\$15.00	\$15.30	\$15.61	\$0.00	NQ				NQ			
Complete Blood Count	102	\$56.00	\$57.12	\$58.80	\$5,712.00	\$36.00	\$39.60	\$43.56	\$3,672.00	\$37.00	\$37.74	\$38.49	\$3,774.00	\$18.00	\$19.98	\$21.78	\$1,836.00	NQ			
SMAC	0	NQ				\$55.00	\$60.50	\$66.55	\$0.00	INC				\$32.00	\$35.52	\$38.72	\$0.00	NQ			
COMP Metabolic Panel	102	\$71.00	\$72.42	\$74.55	\$7,242.00	\$55.00	\$60.50	\$66.55	\$5,610.00	\$45.00	\$45.90	\$46.82	\$4,590.00	\$36.00	\$39.96	\$43.56	\$3,672.00	NQ			
Cholinesterase, Plasma (RBC)	12	\$118.00	\$120.36	\$123.90	\$1,416.00	\$120.00	\$132.00	\$145.20	\$1,440.00	\$154.00	\$157.08	\$160.22	\$1,848.00	\$76.00	\$84.36	\$91.95	\$912.00	NQ			
Copper Blood Quest	12	\$123.00	\$125.46	\$129.15	\$1,476.00	\$55.00	\$60.50	\$66.55	\$660.00	\$125.50	\$128.01	\$130.57	\$1,506.00	\$58.00	\$64.38	\$70.17	\$696.00	NQ			
Zinc	12	\$116.00	\$118.32	\$121.80	\$1,392.00	\$55.00	\$60.50	\$66.55	\$660.00	\$125.50	\$128.01	\$130.57	\$1,506.00	\$62.00	\$68.82	\$75.01	\$744.00	NQ			
Nickel Blood Quest	12	\$114.00	\$116.28	\$119.70	\$1,368.00	\$55.00	\$60.50	\$66.55	\$660.00	\$125.50	\$128.01	\$130.57	\$1,506.00	\$185.00	\$205.35	\$223.83	\$2,220.00	NQ			
Chromium Blood	12	\$158.00	\$161.16	\$165.90	\$1,896.00	\$116.00	\$127.60	\$140.36	\$1,392.00	\$146.50	\$149.43	\$152.42	\$1,758.00	\$167.00	\$185.37	\$202.05	\$2,004.00	NQ			
Silver Serum Quest	12	\$138.00	\$140.76	\$144.90	\$1,656.00	\$55.00	\$60.50	\$66.55	\$660.00	\$150.50	\$153.51	\$156.58	\$1,806.00	NQ				NQ			
Cadmium Blood Quest	12	\$195.00	\$198.90	\$204.75	\$2,340.00	\$60.00	\$66.00	\$72.60	\$720.00	\$125.50	\$128.01	\$130.57	\$1,506.00	NQ				NQ			
Arsenic Blood Quest	12	\$177.00	\$180.54	\$185.85	\$2,124.00	\$45.00	\$49.50	\$54.45	\$540.00	\$125.50	\$128.01	\$130.57	\$1,506.00	NQ				NQ			
Mercury Blood Quest	12	\$102.00	\$104.04	\$107.10	\$1,224.00	\$33.00	\$36.30	\$39.93	\$396.00	\$125.50	\$128.01	\$130.57	\$1,506.00	NQ				NQ			
Respirator Fit Test	2	NQ				\$45.00	\$49.50	\$54.45	\$90.00	\$49.50	\$50.49	\$51.50	\$99.00	NQ				NQ			
Cost Per Year for Years 1 - 3		\$176,121				\$87,289				\$77,951				\$67,244				\$3,914			
Cost Comparison - Year 4		\$179,643				\$96,018				\$79,454				\$74,641				\$3,914			
Cost Comparison - Year 5		\$184,927				\$105,620				\$80,988				\$81,359				\$3,914			
Total Estimated Value of Contract over 5 years		\$892,933				\$463,505				\$394,294				\$357,731				\$19,569			

*Denotes most common services

NQ = No Quote

Occupational Health - Scoring Summary

#15152

				AAA Health Grand Prairie, TX		Care Now Coppell, TX		Recommended Concentra Arlington, TX		Cover Tek Southlake, TX		Genesis Medical Dallas, TX	
Criteria	Weight %			Rating	Score	Rating	Score	Rating	Score	Rating	Score	Rating	Score
1 Service Procedure	20	x		3	12	4.00	16	5.00	20	1.75	7	1.00	4
2 Knowledge/Exper	15	x		1.75	5.25	3.50	10.5	4.75	14.25	2.00	6	1.75	5.25
3 Staff	30	x		2	12	3.25	19.5	4.50	27	1.25	7.5	1.50	9
4 Location	10	x		2.75	5.5	4.25	8.5	4.75	9.5	2.00	4	1.75	3.5
5 References	5	x		2.25	2.25	3.50	3.5	4.50	4.5	0.25	0.25	1.50	1.5
6 Fees	20			2.50	10	3.75	15	4.75	19	2.00	8	1.50	6
100													
TOTAL SCORE:				47		73.00		94.25		32.75		29.25	