

Exhibit C - Operational Plan
LIST OF QUESTIONS TO BE ANSWERED:

Planning Department

SEP 26 2016

Received

1. NAME OF BUSINESS?

**A. THE NAME OF THE BUSINESS SINCE 1972 HAS BEEN
RON WRIGHT AND ASSOCIATES AND
RON WRIGHT BAIL BONDS**

2. ADDRESS (INCLUDE THE SUITE NUMBER)?

**A. THE ADDRESS IS 2502 E. MAIN ST, STE 201, GRAND
PRAIRIE, TEXAS 75071. WE ARE ALSO TRYING TO
NEGOTIATE FOR ANOTHER ROOM WHICH WOULD BE
ABOUT DOUBLE THE SIZE.**

**3. WHAT IS THE TOTAL SQUARE FOOTAGE OF YOUR
SUITE (OFFICE)?**

**A. THE TOTAL SQUARE FOOTAGE IS 371.8 FEET IN
THE OFFICE AND ANOTHER 90 SQUARE FEET ON THE
BALCONY FOR A TOTAL OF 461.8 SQ FEET.**

**B. WE ARE ALSO TRYING TO NEGOTIATE FOR
ANOTHER ROOM WHICH WOULD ALMOST DOUBLE
THE SIZE AND IN THE SAME BUILDING.**

**4. BRIEFLY DESCRIBE HOW THE SPACE YOU ARE
LEASING WILL BE USED?**

**A. THE TOTAL AMOUNT OF SPACE WILL BE USED FOR
DOING BAIL BONDS, COURT REPORTING, PROCESS
SERVICE, PRIVATE INVESTIGATIONS, AND CLAIMS
ADJUSTING.**

**B. THERE WILL BE THREE DESKS IN THE OFFICE, ONE
BOOK CASE AND ONE FILING CABINET.**

C. AT LEAST ONE PERSON WILL BE MAKING SALES CALLS

TO ATTORNEYS TO GET BUSINESS FOR OUR SERVICES OF BAIL BONDS, COURT REPORTING, PROCESS SERVICE, SERVICE, PRIVATE INVESTIGATIONS, AND CLAIMS ADJUSTING. EACH OF THE ABOVE WILL CONSIST OF A PERCENTAGE OF INCOME OF THE TOTAL BUSINESS DONE. WE DO NOT INTEND ON DOING JUST BAIL BONDS. WE ARE NOT A SIMPLE BAIL BOND OFFICE, BUT WE DO MANY AND SEVERAL DIFFERENT THINGS FOR ATTORNEYS, THE GENERAL PUBLIC AND SOME PROFESSIONAL PEOPLE.

EACH PERSON IN THE OFFICE WILL HAVE A DESK TO WORK AT. EACH PERSON WILL BE ASSIGNED A PROJECT TO WORK EACH DAY IN ADDITIONAL TO THEIR NORMAL DUTIES. EACH WILL HAVE A COMPUTER AND FAX MACHINE. EACH PERSON HAS BEEN TRAINED AND PASSED OFFICE REQUIREMENTS.

WE DO BONDS FOR INDEMNITORS AND NOT FOR THE PERSON IN JAIL. THE INDEMNITOR HAS TO AGREE TO SPECIFIC REQUIREMENTS IN ORDER FOR US TO DO THE BOND. THE INDEMNITOR WILL MEET WITH ONE OF OUR PEOPLE AND COMPLETE BOTH THE APPLICATION AND SIGN FOR THE BOND BEFORE IT IS DONE AND AFTER THE PAYMENT IS MADE.

D.THERE WILL BE THREE DESKS IN THE OFFICE, ONE BOOK CASE AND ONE FILING CABINET. ADDITIONAL ITEMS WILL BE ADDED AS NEEDED.

ONE OR MORE PERSONS WILL BE MAKING SALES CALLS TO ATTORNEYS TO GET BUSINESS FOR THE SERVICES OF BAIL BONDS, COURT REPORTING,

PROCESS SERVICE, PRIVATE INVESTIGATIONS, AND CLAIMS ADJUSTING. EACH OF THE ABOVE WILL CONSIST OF A PERCENTAGE OF THE TOTAL BUSINESS DONE AND INCOME RECEIVED. WE DO NOT INTEND ON DOING JUST BAIL BONDS. WE ARE NOT A SIMPLE BAIL BOND OFFICE, BUT WE DO MANY AND SEVERAL DIFFERENT THINGS FOR ATTORNEYS AND THE GENERAL PUBLIC.

5. BRIEFLY DESCRIBE THE BAIL BOND BUSINESS OPERATION; INCLUDING, BUT NOT NECESSARY LIMITED TO:

A. THE BAIL BOND PROCESS IS A PROCESS IN WHICH WHEN A PERSON COMMITS A CRIME OR IF THEY ARE EVEN THOUGHT TO HAVE COMMITTED A CRIME AND THEY ARE ARRESTED AND THEN THEY ARE PUT IN JAIL. WHETHER THEY ARE GUILTY OR NOT, THEY MUST POST BOND BY USING A TEXAS LICENSED BAIL BONDSMAN OR BY POSTING CASH OR THEY MUST REMAIN IN JAIL. IF THEY DECIDE TO HIRE THEIR OWN ATTORNEY OR NOT ABLE TO HIRE THEIR OWN ATTORNEY, THEY MUST PAY ADDITIONAL MONEY RATHER THEY ARE GUILTY OR NOT. THE PERSON MAY GET A COURT APPOINTED ATTORNEY IF THE JUDGE AGREES. STILL USUALLY THEY HAVE TO PAY MORE MONEY OUT OF THEIR POCKETS RATHER THEY ARE GUILTY OR NOT. THEN THEY HAVE TO GO TO COURT AND BE TRIED BY THEIR PEERS. IF THEY ARE FOUND GUILTY THEY MUST PAY THE PENALTY AND IF NOT THEY ARE RELEASED AND ARE TOLD WHAT A GREAT SYSTEM WE HAVE. BUT THEY ARE STILL OUT THE MONEY, TIME AND REPUTATION. THE BAIL BONDSMAN IS LICENSED BY THE COUNTY IN WHICH THEY APPLY. THE RULES VARIES FROM COUNTY TO COUNTY. THE BONDSMAN HAS TO BE RELICENSED BY THE COUNTY AND THROUGH THE STATE UPON RENEWAL. EACH BAIL

BONDSMAN HAS THEIR OWN SET OF RULES. I BELIEVE SOME ARE GOOD AND SOME OR NOT SO GOOD. STILL MOST TIMES THE BAIL BONDSMAN DOES A GOOD JOB AND HELPS PEOPLE. THE BONDSMAN ALWAYS HAS THE RESPONSIBILITY OF MAKING SURE THEIR CLIENT IS IN COURT WHEN THEY ARE SUPPOSE TO BE. IN ORDER TO DO THAT I REQUIRE THAT EACH PERSON WHO IS ON BOND WITH MY OFFICE CALLS OUR OFFICE EVERY WEEK AND DOES A CHECK IN OVER THE PHONE. I ALSO TRY TO MAKE USE THEY KNOW WHAT THE PENALTIES ARE IF THEY DO NOT GO TO COURT OR IF THEY ARE LATE. PROBABLY SOMEWHERE BETWEEN 60% TO 80% OF ALL OF OUR CUSTOMERS ARE REFERRED TO US BY ATTORNEYS AND PRIOR CLIENTS.

B. TOTAL NUMBER OF EMPLOYEES ARE FIVE BUT WE HOPE THAT IT WILL GROW.

C. STARTING A NEW BAIL BOND BUSINESS IS THE SAME AS STARTING ANY SALES BUSINESS WITH THE DIFFERENCE BEING YOU WORK MORE HOURS AND EVERY THING YOU DO AFFECTS YOUR LIFE. I EXPECT TO PROCESS 3 TO 5 BONDS A MONTH AFTER OUR SALES CALLS ARE MADE AND WE ARE IN THE TELEPHONE SYSTEM AND THE INTERNET. WE HOPE TO GROW FROM THERE. WE HOPE THAT OUR SALES EFFORTS WILL PICK UP THE SLACK UNTIL THE ATTORNEYS KNOW US AND WHAT WE DO. THAT IS THE REASON THAT WE ARE NOT JUST BAIL BONDSMAN. WE ALSO DO CLAIMS ADJUSTING, COURT REPORTING, PRIVATE INVESTIGATIONS, PROCESS SERVICE.

WE TAKE CARE OF GOOD PEOPLE AND HELP OTHERS. AN EXAMPLE OF THIS IS I WONDER HOW MANY PEOPLE RAN OR

WALKED ANY OF THE RACES FOR THE DALLAS POLICE DEPARTMENT. THREE OF US DID AND WE DON'T EVEN LIVE IN DALLAS, BUT IT WAS A BLESSING TO DO. WE RAN WITH THE PEOPLE IN DALLAS TO STAND UNITED AND BACK THE BLUE AND MAKE DALLAS STRONG.

D. IF BAIL BOND CUSTOMERS VISIT YOUR OFFICE? HOW MANY WOULD YOU LIKELY EXPECT TO SEE IN A TYPICAL DAY/WEEK. IF NO, PLEASE EXPLAIN (FOR EXAMPLE: CLIENTS ARE MET OFF-SITE, OVER THE PHONE/FAX, EMAIL, ETC). IF BOTH, PLEASE STATE SO.

WE EXPECT TO SEE A CLIENT EVERYTIME WE DO A BOND. THEN WE ARE ABLE TO EXPLAIN TO THE CLIENT HOW WE ARE DOING TO HELP THEM TO GET THROUGH THIS BAD SITUATION. I TRY TO BUILD THE PERSON'S CONFIDENCE AND EXPLAIN WHAT THEY CAN'T DO IN THE FUTURE. SINCE EACH BAIL BOND IS DIFFERENT AND EACH PERSON AND CASE IS DIFFERENT WE VARY IN THE MANNER OF MEETING THEM. BEFORE THE BOND IS WRITTEN, WE MEET THE INDEMNITOR IN PERSON AND SIGN THE PAPER WORK AND RECEIVE THE MONEY. ON SATURDAY AND SUNDAY I WORK THE TELEPHONE DUTY AND DO WHAT I NEED TO DO AND COMPLETE THE PROJECT. ON WEEK DAYS NONE OF US WORK BEFORE 830AM OR AFTER 530PM IN THE OFFICE EXCEPT FOR SHANNON AND I. I MEET THE PRINCIPAL DURING THE DAY OR AT VARIOUS TIMES AND VARIOUS PLACES IF NECESSARY JUST LIKE THE ATTORNEY DOWN THE STREET, THE NURSE PRACTITIONER OR THE TEACHER AT THE SCHOOL. USUALLY ABOUT 2 OF MY CLIENTS ARE MEET OFF-SITE. NONE ARE OVER THE PHONE, NONE ARE BY FAX, AND ONE IS AT THE ATTORNEY'S OFFICE OR AT ONE OF MY OFFICES. THIS WILL CHANGE AS WE GROW.

E. DO YOU GO AFTER BAIL BOND JUMPERS? IF YES, WILL ANY OF THOSE INDIVIDUALS EVER BE DETAINED, HELD OR OTHERWISE BROUGHT TO THE SUBJECT PROPERTY?

AS A BAIL BONDSMAN, I DO NOT GO AFTER BOND JUMPERS. AS A PRIVATE INVESTIGATOR, I HAVE A LICENSE THAT THE STATE OF TEXAS SAYS I CAN ARREST SOMEONE WHEN I HAVE A WARRANT OR I SEE THEM COMMIT A FELONY OR A BREACH OF THE PUBLIC PEACE OR AN ACT OF CRIME. I ALWAYS PLACE A CALL TO THE POLICE DEPARTMENT BEFORE I KNOCK AND IDENTIFY MYSELF AND ASK FOR HELP. I GIVE THEM MY TELEPHONE NUMBER, PRIVATE INVESTIGATOR'S LICENSE NUMBER AND DRIVER'S LICENSE NUMBER AND LOCATION. BUT BELIEVE IT OR NOT, SOMETIMES, I HAVE BEEN TOLD THAT THE DEPARTMENTS HAS MORE IMPORTANT THINGS TO DO THAN HELP. ONCE, HARRIS COUNTY EVEN REFUSED TO ACCEPT A PRINCIPAL BECAUSE THE WARRANT WAS OUT OF TARRANT COUNTY AND HE HAD MOVED TO HARRIS COUNTY. I DO GIVE THEM A RIDE TO JAIL IF NECESSARY. I DO NOT DETAIN CRIMINALS OVER NIGHT OR HOLD CRIMINAL OR OTHERWISE BRING THEM TO THE SUBJECT PROPERTY.