



LANTEK

AUDIO, VIDEO & COMMUNICATIONS

City of Grand Prairie

Epic Waterpark and Prairie Paws Outdoor
Digital Signage

January 13, 2016
Rev #1



HUB Vendor ID # 1463735670100
TCPN Vendor ID R5192

Thank you for the opportunity for Lantek to provide a proposal to the City of Grand Prairie. Lantek Communications submits for your review the attached proposal, which covers the scope and details of the system requirements.

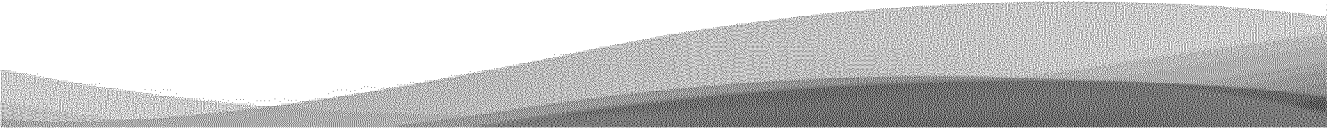
The system we are proposing is based on our understanding of your requirements as discussed in the documents provided. Please let us know of any changes that need to be made, if any, to better suit your needs.

Sincerely,

Elec Winner
Business Development Manager

Voice: 972-642-9994
E-mail: elec@lantekavc.com
Website: www.lantekavc.com

2780 N. Great Southwest Parkway, Grand Prairie, TX
Office 972-642-9994 Fax 972-642-9993



Scope of Work

Lantek shall supply and install one (1) Aeson outdoor rated LED digital sign per the specifications and drawings issued by Komatsu Architecture and Yaggi Engineering for the Epic Waterpark.

Lantek shall supply and install one (1) Keywest Breeze digital signage player including three (3) years of cloud based service.

Lantek shall supply and install one (1) Aeson outdoor rated LED digital sign per the specifications and drawings issued by Komatsu Architecture and Yaggi Engineering for the Prairie Paws project.

Lantek shall supply and install one (1) Keywest Breeze digital signage player including three (3) years of cloud based service.



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Date
Valid Until
Quote #
Estimator

January 13, 2017
March 13, 2017
LAN-GPTX00145
Jeff Veatch

Customer
City of Grand Prairie

Quote/Project Description
Epic Waterpark Outdoor Signage TCPN#R5192-TX-12775

Qty	Description	Manufacturer	Part/Model No.	Each Price	Ext. Price
2	12.6 x 8.4 16MM LED Board	Aeson	P16	\$ 32,030.91	\$ 64,061.82
1	Digital Signage Players	Keywest	BRZ2-301	\$ 774.80	\$ 774.80
3	1 Year Cloud Hosting	Keywest	BRZ-SLA-B	\$ 291.20	\$ 873.60
1	HDMI DA	Crestron	HDMI DA	\$ 260.00	\$ 260.00
1	5-Port PoE Switch	Crestron	CEN-SW-POE-5	\$ 260.00	\$ 260.00
MATERIAL SUBTOTAL				\$	66,230.22
MISCELLANEOUS					
1	General Supplies	1LANtek		\$ 1,655.76	\$ 1,655.76
1	1 Year Service Warranty	1LANtek		\$ 2,069.70	\$ 2,069.70
1	Heavy Equipment	1LANtek		\$ 1,250.00	\$ 1,250.00
MISCELLANEOUS SUBTOTAL				\$	4,975.46
LABOR					
1 Lt	Installation Technician	1LANtek		\$ 8,280.00	\$ 8,280.00
1 Lt	Project Management	1LANtek		\$ 1,794.00	\$ 1,794.00
1 Lt	Customer Training	1LANtek		\$ 260.00	\$ 260.00
1 Lt	Documentation & Design Services	1LANtek		\$ 195.00	\$ 195.00
1 Lt	Control System Programming and Commissioning	1LANtek		\$ 1,800.00	\$ 1,800.00
LABOR SUBTOTAL				\$	12,329.00
				Subtotal	\$ 83,534.68
				Total	\$ 83,534.68

Signature and Date

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By signing this quote, and/or issuing a purchase order in reference to this quote, you are agreeing to the terms and conditions as published on our website at www.lantekavc.com/terms

Notes and Exceptions

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SYSTEM INSTALLATION AGREEMENT

By signing below, Lantek Audio Video and Communications signify that they agree to the scope of work and terms described in this document for the amount described in the estimations.

The City of Grand Prairie and Lantek Audio Video and Communications , by and through their respective signatories to the agreement, each represent to the other that they are authorized to enter into this agreement. Signature on the Work Agreement indicates that the Principal or Owner has waived its rights to any consequential damages that has or may have the right to seek against Lantek arising from or related to the work to be performed under this Work Agreement.

We do both agree to abide by the scope, terms and conditions of this agreement.

LANTEK AUDIO VIDEO AND COMMUNICATIONS

City of Grand Prairie

Elec Winner
Business Development Manager

Authorized Signature

Jim Cole
National Sales Manager

Printed Name and Title

Date

Date